

Peter Fortunato's

PAPER COURSE

Tampa, FL on Saturday & Sunday, **Dec. 7 & 8, 2013** (8:30am - 4:30pm daily)

Learn to Build Transactions, Income and Wealth

Discover negotiating techniques and paperwork that make transactions work. Get Pete's clear, patient explanations, practical insights and his 2013 Workbook!

Two Days of Profit-Making Discussion and Documentation:

- What is a Note? What Secures It?
- Use Value versus Exchange Value
- Breaking away from Numbing Traditions
- Estimating and Using Loan Constants
- Distributing Benefits and Responsibilities
- Using Language to Negotiate & to Document
- Negotiating and Substituting Collateral
- When Paying Interest is Better than 0%
- Wrapping + Bifurcating Owner-Financing
- Equity Financing versus Debt Financing
- From Negative Cash Flow to Positive
- Terms versus Price
- Seller Involved Solutions
- Leveraging without Debt
- No Quantity without Quality
- Making Yourself Understood!
- Notes as Currency
- Seller Financing \neq a Loan
- Sacrificing Yield for Safety
- Portfolio Building and Balancing
- How Paying More can Yield More
- Leases - with and without Options

Acquiring? – Use What You WANT, To Get What You Need, To Get What You Want!

Divesting? – Use What You HAVE, To Get What You Need, To Get What You Need!

Location: WYNDHAM HOTEL - Tampa (*\$99 single/double expires Nov 12th)
700 N. Westshore Blvd, Tampa, FL 33609 (813) 289-8200 (shuttle from airport)

Reserve your seat at Peter Fortunato's Paper course.

Register Online Now! → www.peterfortunato.com

or Mail below form with your check in the amount of \$450 (or \$350 each for 2 or more registering together) to:
Capital Protection Services, P. O. Box 8804, St. Petersburg, FL 33738 or call Pete at 727-244-4337.

Card # _____ Expires: _____ CVV #: _____

Registrant: _____ **With Tampa REIA - \$350/person**

Address: _____

Phone: _____ Email: _____